B428: Real Estate

Instructor: Kimball Galbraith
Office: Smith 310
Phone: 496-2065
Office Hours: Mon and Wed from 9:00 – 10:00 a.m.
          Tue and Thur from 10:30 – 11:20 a.m.
E-mail: galbraithk@byui.edu

Texts:  The Wall Street Journal: Complete Real-Estate Investing Guidebook by David Crook (required)
        Standard & Poors: Guide to Understanding Personal Finance by Virginia & Kenneth Morris (optional)

Prerequisites: Students must be proficient in Excel in order to pass this course.

Credits:  1 Semester Hour

Course Description: This course covers topics, skills and vocabulary used in the real-estate arena. Each student will be expected to build their own advanced mortgage model, analyze cases, and learn fundamentals of real-estate investing.

Evaluation: Mortgage Model 55%
            Aunt Tilly Case 15%
            Revere Street Case 15%
            Final Exam 15%

Note: Grade deductions will be made if students miss class, do not participate in the presentations, or are unwilling to be helpful and lift others.

Grading Scale: A = 93.0% - 100.0%  B- = 80.0% - 82.9%  D+ = 67.0% - 69.9%
               A- = 90.0% - 92.9%  C+ = 77.0% - 79.9%  D = 63.0% - 66.9%
               B+ = 87.0% - 89.9%  C = 73.0% - 76.9%  D- = 60.0% - 62.9%
               B = 83.0% - 86.9%  C- = 70.0% - 72.9%  F = Below 60%

Expectations: 1. All homework must be turned in on time. If your homework is turned in late, full credit will not be awarded. If you know that you will be gone on the day an assignment is due, you must turn in the assignment in advance in order to be eligible to receive full credit. Late assignments will be accepted at the beginning of the first class after the due date, but will be marked down by 50%; after that, assignments will not be accepted.
2. If you miss a class, it will be your responsibility to contact another student to find out what you missed. Do not email the teacher to get an update on the class you missed.

3. All assignments must be absolutely professional in order to receive an “A” on the assignment.

4. If students have questions about how to complete an assignment outside of class, they must work with other students to try to resolve their questions before visiting with the teacher.

5. If students need to visit with the teacher, they must stop by during scheduled office hours.

**Class Policies:**

1. *There will be no extra credit given in this course.*
2. The Code of honor and Dress & Grooming standards apply and will be enforced.
3. Honesty will be strictly enforced. Students may receive a “F” for cheating in this course.
4. In compliance with applicable disability law, qualified students with a disability may be entitled to a “reasonable accommodation.” It is the student’s responsibility to disclose to the SSD office any special need he / she may have and to provide the appropriate documentation of the disability. The SSD office is located inside the Learning Assistance Center.