
“You know, it is a wonderful thing to be faithful, but a much greater thing to be both faithful and competent. There is no particular virtue in being uninformed, certainly no virtue in ignorance. When young people can acquire the skills, the techniques, and the knowledge of these times, and along with it have a spiritual commitment and a solid faith and cleanliness of life, there is nothing that you can't achieve; nothing in righteousness or in reason.”

~Elder Richard L. Evans, a member of the Quorum of the Twelve Apostles, given at the Northwest Inland Division Gathered for Zion’s Camp, October 15, 1971.

COURSE GOALS: The course goals are (1) to understand how the legal system interacts with and to a large extent shapes business activity; (2) to recognize specific legal concepts that will be useful in a business career; (3) to become comfortable with the interplay between legal and ethical principles so that you may better analyze the "musts" as well as the "shoulds" of conduct in a civilized society; (4) to master the process of legal analysis which is an important form of problem solving that can be helpful in resolving any type of problem that might arise. Legal problems are, after all, only another type of business problem.

CODE OF HONOR: One of the major goals at BYU-Idaho is that of providing quality educational opportunities in a rich spiritual environment. To obtain this desired level of spiritual influence, students are asked to observe all points of the Code of Honor including the dress and grooming standards.

We take this opportunity to remind you of the commitment you made to live the Code of Honor when you signed your application form to BYU-Idaho.

In this class you are expected to observe the Code of Honor: specifically, be honest, refrain from plagiarizing or any form of cheating; obey all college rules and regulations; help others in fulfilling their responsibilities under the Code of Honor; and comply with the college dress and grooming standards.

The dress and grooming standard is fully defined in BYU-Idaho's catalog. (Use those sources for specific interpretations and more details.) The appearance hoped for in dress and grooming is best achieved through the guidelines of modesty and cleanliness. We encourage our students to be modest in their attire and neat and clean in their personal appearance.

Conscientious attention to appropriate dress and grooming will enhance your performance in class and contribute to the spiritual environment of BYU-Idaho. We invite your participation in this important expectation. Unwillingness to follow the dress and honor codes will mean that you will be dropped from the class.

DISABILITY: In compliance with applicable disability law, qualified students with a disability may be entitled to “reasonable accommodation.” It is the students responsibility to disclose to the teacher any special need he or she may have before the end of the first week of class. In order for students to qualify for
“reasonable accommodation”, they must contact Dr. Richard Taylor in McKay 123, phone 496-1159. He will give qualified students a letter to submit to their teachers.

**EVALUATION:** Grades will be determined on the following basis: Seven exams will be given. Six in the testing center. There are seven exams but your lowest exam will be dropped. **THIS MEANS IF YOU DON'T TAKE AN EXAM THERE WILL NOT BE A MAKE UP.** Ten unannounced quizzes from the reading assigned that day. If more than ten quizzes are given, you will be allowed to drop your lowest quiz scores. **There is a paper on Social Security that will be written. It is discussed later in the outline.**

**EXECUTIVE SEMINAR:** All Students will be expected to attend the Seminar on July 29, 2004. It will be held in the Taylor cultural halls. Please write or email me by **August 5**, a one page summary of what was discussed and what you gained.

**THOUGHTS:** This Business Law class requires the student to keep current with daily reading assignments. A chapter or more is covered each day and it is important to keep up. Class participation is very important to the learning process in Business Law and will be considered in your final grade. It will be used on borderline cases to either lower or improve your grade.

This class can be very easy, or very difficult, depending on the attitude of the student. A student can't put off their study in this class. Good study habits must be used from day one. Plan on two hours of homework for every hour spent in class. Your success will correlate directly to the amount of your effort. My recommendation is to read each chapter a minimum of three times. Once before you come to class and once right after that days class. Then read it again in three to four days.

**This is a tentative plan and may be subject to change.**

### How grades will be determined

<table>
<thead>
<tr>
<th>Component</th>
<th>Points</th>
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<tbody>
<tr>
<td>5 Exams @ 100pts each</td>
<td>500 pts</td>
</tr>
<tr>
<td>10 Quizzes @ 10pts each</td>
<td>100 pts</td>
</tr>
<tr>
<td>Social Security paper</td>
<td>20 pts</td>
</tr>
<tr>
<td>Executive Seminar</td>
<td>10 pts</td>
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<tr>
<td><strong>TOTAL POINTS</strong></td>
<td>630 pts</td>
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**GRADING SCALE:**

<table>
<thead>
<tr>
<th>Percentage Range</th>
<th>Grade</th>
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<tbody>
<tr>
<td>93 - 100%</td>
<td>A</td>
</tr>
<tr>
<td>90 - 92%</td>
<td>A-</td>
</tr>
<tr>
<td>87 - 89%</td>
<td>B+</td>
</tr>
<tr>
<td>83 - 86%</td>
<td>B</td>
</tr>
<tr>
<td>80 - 82%</td>
<td>B-</td>
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<tr>
<td>77 - 79%</td>
<td>C+</td>
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<td>73 - 76%</td>
<td>C</td>
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<tr>
<td>70 - 72%</td>
<td>C-</td>
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<td>67 - 69%</td>
<td>D+</td>
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<tr>
<td>63 - 66%</td>
<td>D</td>
</tr>
<tr>
<td>60 - 63%</td>
<td>D-</td>
</tr>
<tr>
<td>Below 60%</td>
<td>F</td>
</tr>
</tbody>
</table>
This syllabus is a tentative schedule and may be changed at the discretion of the instructor.

Jun.  
28 Orientation and Advising
29 Chapter 01 Sources of Business Law and the Global Legal Environment
30 Chapter 02 Traditional and Online Dispute Resolution
   Chapter 03 Ethics and Social Responsibility

Jul  
 1 Chapter 03 Ethics and Social Responsibility
 6 Chapter 04 Torts and Cyber Torts
   Chapter 05 Intellectual Property and Internet Law
 7 Chapter 06 Criminal Law and Cyber Crimes

Jul 7-10 EXAM 1 (in testing center) covering chapters 1-5, 20
 8 Chapter 07 Nature and Classification
 12 Chapter 08 Agreement and Consideration
 13 Chapter 09 Capacity and Legality
 14 Chapter 10 Defenses against Contract Enforceability
 15 Chapter 11 Third Party Rights and Discharge
 19 Chapter 12 Breach and Remedies

Jul 20-22 EXAM 2 (in testing center) covering chapters 6-8.
 20 Chapter 14 The Formation of Sales and Lease Contracts
 21 Chapter 15 Title and Risk of Loss
   Chapter 16 Performance and Breach of Sales and Lease Contracts
 22 Chapter 16 Performance and Breach of Sales and Lease Contracts
   Chapter 17 Warranties and Product Liability
 26 Chapter 17 Warranties and Product Liability
   Chapter 18 Negotiability, Transferability, and Liability

There is an article on social security in the May 24, 1982 Time. It is on reserve in the library. The reserve call number is HG27.T12F. Please read and hand in a two page paper or if you prefer you may email it to me. One to one and half pages on the article and one half to one page on your reaction to the article. For a better grade give your solutions to the problems that Social security is faced with. Please type this paper. Due on Aug 2, 2004.

 27 Chapter 18 Negotiability, Transferability, and Liability
 28 Chapter 19 Checks, the Banking System, and E-Money
 29 Executive Seminar: David Chandler, Taylor Chapel, 2 p.m.

Jul 28-Aug 3 EXAM 3 (in testing center) covering chapters 9-11, 13.
 29 Chapter 22 Agency Relationships

Aug 2 Chapter 23 Employment Law
   Chapter 24 Sole Proprietorships, Partnerships, and Limited Liability Companies
 3 Chapter 24 Sole Proprietorships, Partnerships, and Limited Liability Companies

Aug 4-7 EXAM 4 (in testing center) covering chapters 15, 18-19.
 4 Chapter 25 Corporate Formation, Financing, and Termination
 5 Chapter 26 Corporate Directors, Officers, and Shareholders – Summary of Executive Seminar
   due
 9 Chapter 27 Investor Protection and Online Securities Offerings

Aug 10-13 EXAM 5 (in testing center) covering chapters 16-17.
 10 Chapter 20 Secured Transactions;
 11 Chapter 21 Creditors’ Rights and Bankruptcy
 12 No class
 16 Chapter 28 Personal Property and Bailments
 17 Chapter 29 Real Property
 18 Chapter 30 Insurance, Wills, and Trusts

Aug 19 Final Exam - Exam will be held in the classroom